

Advisory Services

Introduction

Triple Jump Advisory Services' goal is to assist existing MFIs to improve their operations. Our key tool is technical assistance.

Triple Jump Advisory Services also sources new transactions to Triple Jump and our assistance may form part of Triple Jump's overall investment in MFIs. Technical assistance will preferably equip the MFI with the ability to access external funding and TJAS will actively help its clients to attract such funding.

Triple Jump Advisory Services is a not-for-profit foundation. We are guided by the developmental goals of the MFI and aim to be long-term partners.

The advisory process

Once initial contact has been established, TJAS will visit the MFI and perform a five stage process to identify, execute and follow-up to ensure the technical assistance is effective and achieves the joint goals of TJAS and the MFI.



Advisory Services include:

- 1. Microfinance products**
 - a. Loans, savings, wire services, insurance
 - b. Individual/group methodology
- 2. MIS systems**
 - a. Needs analysis
 - b. Accounting, loan tracking, integration
 - c. Documentation, reporting, training
- 3. Financial management**
 - a. Liquidity, funding, diversification
 - b. Profitability and budgeting
- 4. Human resources**
 - a. Incentive schemes, policies, training
 - b. Board members, governance
- 5. Other**
 - a. Marketing
 - b. Structure and transformation
 - c. Investors

Contact details Triple Jump

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Triple Jump
Fund Management

A complete range of financial services to the microfinance sector



Triple Jump

Introduction

Triple Jump Fund Management is a leading microfinance fund manager. Triple Jump Advisory Services is a foundation offering independent consultancy services and technical assistance.

Triple Jump's mission is to contribute to the sustainable development of emerging economies by facilitating investment in micro and small enterprises.

Triple Jump seeks to support the expansion of viable microfinance institutions in the three stages of development (emerging, expanding and mature) by providing capital and advisory services. Triple Jump thus seeks to deliver an effective social impact in emerging markets by harnessing entrepreneurial spirit.

Principles

Triple Jump employs international business standards and generates high quality financial information. Our core principles focus on integrity, transparency and professionalism, focussing on long-term relationships with our stakeholders.

Track record

- 7 years of experience in microfinance fund management
- Current portfolio in excess of USD 60 million, investments in 75 MFIs in over 30 countries
- 15 professionals with mix of banking, consulting and field experience
- Investment experience in Latin America, Eastern Europe, Asia and Africa
- Main shareholders ASN Bank, Oxfam Novib, NOTS and DOEN Foundation

Fund Management

The investment process



Tailor-made financial solutions

- Hard and local currency loans
- Equity
- Guarantees
- Subordinated loans

Countries of operation



Application criteria

- Business plan
- External audited financial statements
- Legal status to borrow from abroad
- Income generating enterprise
- Economically viable enterprise
- Direct and indirect beneficiary information
- Investment size USD 150,000 up to USD 5 million

Funds managed by Triple Jump

Triple Jump manages several funds with different characteristics for all stages of development.

Oxfam Novib Fund: Targets emerging MFIs. Fund Size: USD 28 M. Loan size starting at USD 150,000 up to USD 1 million.

Notes Fund: Targets emerging/ expanding MFIs, start 2007. Fund size: up to USD 10 million. Loan size starting at USD 300,000 up to USD 3 million.

ASN-Novib Fund: Targets expanding/ mature MFIs. Fund size: USD 90 M. Loan size starting at USD 500,000 up to USD 5 million.